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UNDERGRADUATE COURSE REQUIREMENTS FOR GENERAL MANAGEMENT MAJORS 2008-2009

Note: The General Management major is a limited access program. To be admitted to the General Management major, a student must meet the admission requirements for limited access programs in business. These requirements are described in a separate handout titled Admission Requirements for College of Business Limited Access Programs.

Course #	Course Title	Hrs	Course Prerequisites
Lower-level Prerequisites for Management Majors: Students must earn a "C-" or better in each course. All of these courses, except ACG 2071, must be completed prior to admission to the Management major.			
ECO 2013	Principles of Macroeconomics	3	None
ECO 2023	Principles of Microeconomics	3	None
MAC 2233	Calculus for Business and Nonphysical Sciences	3	MAC 1105
STA 2023	Fundamental Business Statistics	3	MAC 1105
CGS 2100	Microcomputer Applications for Business	3	None
ACG 2021	Introduction to Financial Accounting	3	None
ACG 2071	Introduction to Managerial Accounting	3	ACG 2021
General Business Core Requirements for General Management Majors: Students must earn a "C-" or better in each course.			
BUL 3310	The Legal and Ethical Environment of Business	3	None
FIN 3403	Financial Management of the Firm	3	ECO 2023, ACG 2021
GEB 3213	Business Communications	3	Admission to the major
MAN 3240	Organizational Behavior	3	None
MAR 3023	Basic Marketing Concepts	3	ECO 2023
General Business Breadth Requirements for General Management Majors: Students must earn a "C-" or better in each course.			
MAN 4720	Strategic Management and Business Policy	3	FIN 3403, MAN 3240, MAR 3023
Plus four (4) electives from the following list of courses:			
FIN 3244	Financial Markets, Institutions, and Intl. Finance Systems	3	ECO 2013, ACG 2021
* HFT 3240	Managing Service Organizations	3	None
* ISM 3003	Foundations of Management Information Systems	3	CGS 2100
* MAN 3504	Services Operations Management	3	QMB 3200
* MAN 3600	Multinational Business Operations	3	ECO 2013, ECO 2023
* MAR 3400	Professional Selling (formerly MAR 3700)	3	MAR 3023
QMB 3200	Quantitative Methods for Business Decisions	3	CGS 2100, STA 2023
REE 3043	Real Estate	3	None
RMI 3011	Risk Management and Insurance	3	STA 2023

* Recommended options for general management majors.

Please see reverse side

Course #	Course Title	Hrs	Course Prerequisites
All General Major Area Requirements: All general management majors must complete six courses (18 semester hours) as listed below. A grade of "C-" or better must be earned in each course used to satisfy the general management major area requirements. In addition, a minimum grade point average (GPA) of 2.0 must be earned in the courses used to satisfy the general major area requirements.			
MAN 4301	Human Resource Management	3	MAN 3240
MAN 4701	Business and Society	3	MAN 3240
MAN 4752	Competitive Dynamics	3	MAN 4720
Plus three (3) electives from the following list of courses:			
MAN 4143	Leadership	3	MAN 3240
MAN 4401	Management of Labor and Industrial Relations	3	MAN 3240
MAN 4441	Negotiations and Conflict Management	3	MAN 3240
MAN 4605	Cross Cultural Management	3	MAN 3240
MAN 4930r	Special Topics in Management	3	MAN 3240

Additional Information:

- In addition to the requirements outlined above, each student must complete all University-wide requirements for graduation.** These requirements include liberal studies requirements, the multicultural requirement, the Gordon Rule writing requirement, the summer school requirement, the FSU residency requirement, and total hours requirements.
- Transfer of upper-level business courses must be from business colleges at other 4-year, accredited institutions. These courses must carry prerequisites similar to those of the courses they are replacing, and they must be approved by the College of Business Undergraduate Programs Office. Once enrolled at FSU, students should **not** take any course at another institution without first receiving approval from the College of Business Undergraduate Programs Office.
- For additional information regarding the general management major, contact the Department of Management, RBA 305, 644-5505.